**RESEARCH ARTICLE** 



# Evaluating the short-term cost of low-level local air pollution: a life satisfaction approach

Christopher Barrington-Leigh<sup>1</sup> · Fatemeh Behzadnejad<sup>2</sup>

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**Abstract** To estimate the impact of air pollution on well-being, we combine a set of repeated cross-sectional surveys of individuals with high-resolution pollution and weather data. The respondents' level of life satisfaction is modeled as a function of their socioeconomic characteristics and income as well as the weather and air pollution on the day of the survey interview. To overcome endogeneity problems, we include a set of high-resolution geographic fixed effects. Our analysis suggests that even after controlling for seasonal and local fixed effects, higher air pollution significantly reduces life satisfaction. The adverse effect of transient increases in air pollution is greater on individuals with poor health status. Estimating the average compensating differential between income and air pollution shows that the value of improving air quality by one-half standard deviation throughout the year is about 4.4 % of the average annual income of Canadians.

Keywords Life satisfaction  $\cdot$  Pollution  $\cdot$  Environmental valuation  $\cdot$  Compensating differential

# **1** Introduction

Preferences for different goods are commonly inferred from individuals' behavior in the market. For public goods with no market, such as air quality, it is not possible to follow this approach directly, since people usually have no opportunity to declare their real valuation or demand for public goods. To overcome this problem and capture the value of public goods, economists have used two main approaches. In

Christopher Barrington-Leigh cpbl@alum.mit.edu

<sup>&</sup>lt;sup>1</sup> McGill University, 1130 Pine Ave West, Montreal H3A 1A3, Canada

<sup>&</sup>lt;sup>2</sup> University of Liverpool Management School, Chatham Street, Liverpool L69 7ZH, UK

the first approach, known as the stated preference approach, individuals are asked directly about the value to them of a public good in a hypothetical market. In the second approach, or the revealed preference approach, the demand for a public good is derived from preferences revealed in the markets for a substitute or a complement private goods.

The contingent valuation method, which is an example of the stated preference approach, is based on surveys that directly ask respondents about their valuations of a public good or their willingness to pay for it. Some scholars claim that the results of such surveys are not reliable due to various biases, such as respondents' tendency to give strategic responses. Another source of bias is the embedding effect, in which the scale or the scope of public goods is ignored in the process of valuation (Kahneman and Knetsch 1992; Diamond and Hausman 1994).

The hedonic price method, as a well-known example of the revealed preference approach, is based on the reflection of amenity value in the price of properties. This method assumes equilibrium in the housing market, complete information, rapidly adjusting prices, and zero moving costs. In this case, the ability of individuals to relocate eliminates the net benefit of living in any location.

Both hedonic pricing and contingent valuation methods are founded on the concept of utility as is usually perceived in conventional modern economic theory, in which preference is understood in terms of individuals' choices. However, in its original interpretation by some early economic philosophers such as Bentham and John Stuart Mill, utility is considered as a measure of pleasure or pain that individuals experience at any moment. Over the last two decades, a developing empirical stream in economics has revived this approach to utility as hedonic experience (experienced utility) rather than as a representation of preferences (decision utility). During this period, there has been an increasing interest in using subjectively measured well-being to investigate both macro- and micro-oriented subjects, in particular through large empirical analyses of the determinants of wellbeing in different countries (see Frey and Stutzer 2002; Di Tella and MacCulloch 2006, for surveys of economic studies). At the same time, the set of methods relying on objective outcomes has also become richer and more controlled. Zivin and Neidell (2013) review these developments, which include the identification of outcomes such as cognitive performance, behavior, and specific health outcomes which can all be influenced by pollution levels.

Subjective well-being (SWB) data have also provided economists with a novel approach for the valuation of public goods. In recent years, the life satisfaction approach (LSA) has been introduced as a new method for non-market valuation of public goods. In essence, in this method life satisfaction (LS) is used as an empirical measure of individuals' welfare. Welfare is assumed to be a function of socioeconomic characteristics, environmental factors, and other covariates. If such a function is estimated, one can use the coefficient of an amenity or a public good to obtain the effect of that amenity on the welfare of individuals conditional on the other determinants of welfare. Additionally, the marginal effect of the amenity and income on LS can be used to estimate the marginal willingness to pay (MWP) or the compensating differential to keep the same level of welfare after a change in the amount of the available public good or amenity. Thus, MWP indicates the utility-

constant trade-off between a public good and income for an incremental change in the amount of that public good.

#### 1.1 Subjective well-being and life satisfaction

It is necessary to explain further the two terms subjective well-being (SWB) and life satisfaction (LS). SWB refers to how people experience the quality of their life and includes both emotional reactions and cognitive judgments (Diener 1984). The emotional reactions, moods, and feelings a person has are referred to as affect. Life satisfaction (LS), on the other hand, refers to the cognitive judgments about one's life as a whole and relates to what a person considers a good life to be. This measure is cognitively derived by a comparison of life circumstances with one's standards (Pavot and Diener 1993), yet is informed by how good life simply "feels", and so offers a blend of cognitive judgments and affective states (Frey et al. 2010).

Life satisfaction and affect are measured separately and independently. Life satisfaction is usually derived from the responses of a single question asking how satisfied a person is with his life as a whole. Affect balance is measured using more complicated methods such as Experience Sampling Method (ESM).<sup>1</sup> These two dimensions of SWB can be seen to encompass a range of philosophical interpretations of well-being. If individuals' welfare is considered to be represented by moment-to-moment affect, then the affect-related measures of SWB will be a better indicator of welfare. On the other hand, for those people who think of welfare as a "positive, persistent attitude towards both particular experiences and life experience more generally that a person feels upon repeated reflections" (Kelman 2005), a general LS will be a more appropriate measure of welfare.

From the economic point of view, the subjectively experienced level of well-being is close to the idea of classical economists such as Bentham, who defined utility as a hedonic quality of experience that can be measured. We later discuss different utility concepts which provide different bases for the valuation of air quality.

#### 1.2 The life satisfaction approach in the valuation of air quality

LS has been used to assess the valuation of individuals of a number of public goods and bads, such as climate conditions (Rehdanz and Maddison 2008; Brereton et al. 2008), proximity to infrastructure (Brereton et al. 2008), and terrorism (Frey et al. 2009). It has also been used in a number of studies of air quality valuation. Assessing the value of air quality has been an interesting topic for researchers due to the significant impact of environmental conditions on well-being. Determining how crucial air quality is for an affected population may help in designing and implementing more beneficial air quality regulations, for instance when they conflict with greenhouse gas mitigation objectives<sup>2</sup> or with economic development

<sup>&</sup>lt;sup>1</sup> ESM asks participants to stop at certain times and make notes of their experience and report temporal things like feelings in that moment.

<sup>&</sup>lt;sup>2</sup> For instance, encouraging diesel as a transportation fuel can represent a trade-off between reducing greenhouse gas emission and reducing local particulate pollution.

goals. Due to the importance of air quality valuation, there are many studies that have investigated this issue using other approaches, such as the hedonic method (Chay and Greenstone 2005; Rehdanz and Maddison 2008) or the contingent valuation method (Carlsson and Johansson-Stenman 2000).

We now focus on LSA studies of air quality valuation. A number of the early studies, such as Welsch (2002) and Welsch (2006), try to relate the average happiness in different countries to the countries' average level of pollution. In the later studies, such as Di Tella and MacCulloch (2008) and Luechinger (2010), although the dependent variable is individuals' LS, the pollution variable is still at the aggregated level of the country's average.

One problem with these studies is that there might be a considerable variation in air pollution within a country. The estimated effect of pollution on LS is biased if the real level of pollution to which the individuals were exposed is different from the average level. Using a finer spatial resolution, the pollution data for each respondent will be closer to the level of the pollution experienced by the individual. Levinson (2012), Luechinger (2009), and MacKerron and Mourato (2009) address this problem using pollution data at postal code or county level. Moreover, most studies use repeated cross-section data sets in their estimations to account for the unobservable and time-invariant spatial characteristics correlated with pollution.

Di Tella and MacCulloch (2008) look at the Euro-Barometer survey series during a 23-year period from 1975 to 1997. They use a number of explanatory variables, such as crime, openness to trade, inflation, unemployment, and environmental degradation, in addition to income to examine the validity of the Easterlin paradox. In their study, an increase of sulfur dioxide (SO<sub>2</sub>) level by one standard deviation has an effect that is similar to a 17 % reduction in income.MacKerron and Mourato (2009) used their own web survey to measure the effect of nitrogen dioxide (NO<sub>2</sub> on LS for citizens of London. The marginal willingness to pay for 1  $\mu$ g m<sup>-3</sup> reduction in NO<sub>2</sub> concentration is \$8k, which is a very large amount compared to similar studies. However, the validity of the results of this study is questionable given its small set of observations, selection bias issues in the web surveys, and the problem of omitted spatial variables in the non-repeated cross-section data set.

As was mentioned earlier, using repeated cross-section and panel data can control, to some extent, for some of the unobserved variables correlated with pollution. However, the estimated coefficients may still be biased as a result of the correlation of local economic activities and pollution. In his two studies, Luechinger (2009, 2010) tries to account for this simultaneity problem by estimating the effect of pollution using an instrumental variable for pollution. The Luechinger (2010) study covers 12 European countries in the period 1974–1997, while Luechinger (2009) estimates the effect of SO<sub>2</sub> using a panel of individuals in 450 German counties during 1985–2003. In both studies, the inferred marginal willingness to pay is larger using the instrumental variable estimators compared to the conventional estimators. This suggests that better air quality has been accompanied by a number of factors with negative effects on LS.

In contrast to all the above-mentioned studies, in which the focus is on the effect of average annual pollution on LS, Levinson (2012) investigates the effect of daily variations of pollution. It is important to note that using the concentration of air pollutants on the interview day in estimations which control for geographic fixed effects will show only the effect on LS of temporal variations in pollution.

Frey et al. (2010) discuss the issue of spatial and temporal resolution of data. According to their study, while higher spatial resolution is always preferred, the choice of temporal resolution depends on the channel through which the pollution affects LS. If it is assumed that the effect on LS is through long-term problems, such as health problems or material damages, then average measures of air quality such as annual concentrations could be used. Conversely, as mentioned by Frey et al. (2010), if pollution affects the well-being of individuals because of esthetic effects, such as reduced visibility or through acute health problems rather than chronic ones, then a higher temporal resolution is more appropriate.

In his study, Levinson (2012) finds a significant effect from daily variation of particulate matter (PM10) on LS using the US GSS data over 21 years. The implicit marginal willingness to pay to decrease daily pollution by 1  $\mu$ g m<sup>-3</sup> throughout the year is \$890.

Like Levinson (2012), we use a combination of short timescale variation and local geographic fixed effects to overcome major identification problems. Two primary sources of endogeneity when observing a correlation between life satisfaction and long-term pollution levels are that people may sort themselves geographically as a result of preferences over air quality, and that industry locates itself taking into account existing amenities. For instance, if relatively pollutionaverse people are likely to move away from polluted areas or if relatively affluent, happy, and mobile people are likely to live in less polluted areas, then the estimated relationship between pollution and life satisfaction may be biased downwards or upwards, respectively. Similarly, larger, more polluting industrial facilities may be more likely to locate themselves in areas with lower land prices. These less desirable locations may have other preexisting disamenities, or lower economic opportunities, which result in lower satisfaction. In general, environmental and other amenities are often bundled, making it difficult to isolate the effects of one. For example, Depro et al. (2015) find measurable evidence of residential sorting driven by environmental amenities. However, by focusing on high-frequency (short-term) changes in pollution and by controlling for geographic fixed effects, we avoid these problems at the cost of measuring only the pollution effects which happen much faster than geographic sorting.

#### 1.3 Overview

In this study, we first clarify some of the theoretical background underlying the use of the life satisfaction approach (LSA) in the valuation of public goods. The theoretical background and assumptions underlying the use of the LSA have not been adequately discussed in the other studies using this approach for the valuation of public goods. We first explain the relationship between subjective well-being measures and the concept of utility in the literature of modern economics. Next, we focus on life satisfaction as a measure of subjective well-being which depends on a number of stable personal and socioeconomic attributes as well as momentary factors. We then discuss how the variation in air pollution—the environmental good investigated in this study—can be related to income level of individuals in the LSA. We also discuss in detail the channels through which air quality affects well-being in short run and long run.

Our work is also the first study that investigates the relation between LS and air pollution in Canada. The spatial and temporal resolution of the environmental variables in our data set is higher than most of the studies on the welfare impact of pollution. The objectives of this paper are as follows: first, we show that after accounting for individuals' socioeconomic characteristics as well as geographic and temporal fixed effects, the day-to-day variation of SO<sub>2</sub> concentration has a significant effect on LS. This result is robust across a variety of empirical specifications. We also find that individuals' LS is not related in sensible ways to the daily variation of carbon monoxide (CO), nitrogen dioxide (NO<sub>2</sub>), or fine particulate matters ( $PM_{2.5}$ ). In addition, our analysis estimates the extent to which the effect of air pollution differs for respondents with various health conditions. We also test whether domain-specific satisfaction measures, which are obtained through less cognitively demanding questions, are affected by air pollution.

In our subsequent analysis, the income and the pollution coefficients are used to obtain the implicit marginal willingness to pay for an incremental improvement in air quality. The main result of this part is that the effect of pollution on happiness implies a marginal willingness to pay for  $SO_2$  pollution reduction that is comparable to the MWP obtained in other LS studies on the effect of this pollutant. More specifically, we infer that Canadians would be willing to pay \$890 per year, which is about 1.1 % of their annual income, to reduce the concentration of  $SO_2$  by 1 µg m<sup>-3</sup> throughout the year.

Average  $SO_2$  pollution in Canada is low compared to the average levels in the two other studies using the LSA approach to estimate the impact of  $SO_2$  (Luechinger 2009, 2010). However, the compensating differential ratio is approximately the same in all studies. This implies a marginal effect of  $SO_2$  on welfare which is similar at all pollution levels. On the other hand, the adverse impacts of air pollutants, such as  $SO_2$ , might increase more than proportionally in higher concentrations, suggesting a non-linear impact of air pollution on welfare. To test whether the welfare impact of  $SO_2$  is more crucial at higher levels, we further examine a number of non-linear specifications.

The average level of many pollutants in Canada has decreased due to the implementation of different regulations in the last three decades. For SO<sub>2</sub>, most provinces met the determined caps sometimes even earlier than the proposed deadline for abatement (CCME 2011, pg. 21–33). Yet, many Canadians are affected by high SO<sub>2</sub> emissions, mostly in industrial regions as reported by air pollution monitoring stations. On the other hand, while the Canadian thresholds for some of the major pollutants are similar to those of WHO, the 1-day threshold for SO<sub>2</sub> concentration in Canada is by far greater than the WHO suggested level. In the final section, we show that this difference between Canada and the WHO thresholds for SO<sub>2</sub> decreases individuals' well-being to a great extent in the polluted areas.

We proceed in Sect. 2 by further explaining the use of life satisfaction data in the valuation of public goods. We then discuss how the variation in air pollution can be related to income level of individuals in the LSA. This depends to a great extent on

what life satisfaction captures as a measure of individuals' well-being. Central to this part is clarifying that LS is a measure of flow utility which depends on a number of stable personal and socioeconomic attributes as well as momentary factors. We also investigate the channels through which air quality affects well-being in the short run and long run. We continue with the explanation of the data sets and our empirical analysis in Sect. 3. Section 4 includes the results and discussion of different estimations. In Sect. 5, we briefly look at some issues related to air pollution, and specifically SO<sub>2</sub> pollution, in Canada and discuss the implications of the results in Sect. 4 to obtain the costs of air pollution. Section 6 concludes.

# 2 The rationale behind using the life satisfaction approach for environmental goods valuation

In modern economics, utility is best defined as a set of preferences which explains an individual's choices; this concept is known as decision utility (Kahneman 2000). However, in its earliest conception, introduced by Bentham (1789) and used by nineteenth century economists, utility has been defined as a flow of pleasure and pain experienced by people at a given time. Each utility concept is associated with a different approach to public goods valuation. The conventional methods of hedonic pricing and contingent valuation are based on decision utility. The life satisfaction approach (LSA), on the other hand, focuses on experienced utility or hedonic experience associated with an outcome. The LSA is based on the estimation of the impact of a range of socioeconomic and environmental attributes of individuals on their LS, which is taken to be a measure of their experienced utility.

Most of the studies related to subjective well-being (SWB) in economics have used representative and large-scale sampling of LS evaluations. Why is LS an appropriate SWB measure for the purpose of valuation? Central to this is that LS is a relatively stable measure of experienced utility that can be best depicted as a blend of cognitive assessment of life quality as a whole and responsiveness to transitory factors. Although LS is a measure of cognitive judgment about life quality, different studies show that such cognitive judgments are influenced by affective states (Frey et al. 2010; Schwarz and Strack 1991). The reported score of LS for each individual depends on her relatively stable personal and social attributes as well as the characteristics of her environment, yet it is sensitive to momentary events and emotions. This type of experience-based and affect-contaminated cognition is close to the philosophical theory of Sumner (1996) on the nature of welfare.<sup>3</sup> In practice, LS reported on a scale between 0 and 10 is obtained from individuals' responses to a question asking how satisfied they are with their life in general.

According to Frey et al. (2010), for the measures of SWB to be valid for the valuation of public goods, the following six conditions should be satisfied. The measures of SWB should: (1) be valid measures of individual welfare; (2) be broad

<sup>&</sup>lt;sup>3</sup> Sumner's theory of welfare is a subjective theory in which, for a state of affairs to make a person better off, it needs to enter her experience. Additionally, for the self-report of happiness to represent welfare, it is required that a subject's experience of (satisfying) states not be based on false beliefs and not be influenced by such things as coercion and exploitation (Sumner 1996).

and inclusive; (3) refer to the respondents' present situation; (4) have small measurement errors; (5) be inter-personally comparable; (6) be available at a sufficiently large scale. The study of Frey et al. (2010) consists of a detailed discussion along with references to the related studies to show that self-reported LS measures, mostly derived from the seemingly simple questions in surveys, satisfy these conditions.

Choosing a proper welfare measure to be applied in a method such as the LSA, especially when one estimates the impact from both stable and fluctuating variables, is very crucial. In fact, it is essential for the welfare measure to demonstrate stability and to maintain sensitivity to changes at the same time. LS is a suitable measure for this purpose as it provides a blend of more stable cognitive judgment and affective state. LS scores have substantial stability due to stable socioeconomic status, economic conditions, and social milieu, as well as stable personality traits. LS scores demonstrate high to moderate stability over time in panel data sets. The repeated-measure correlation (or over time for the same individual) is typically in the realm of 0.5 in a 5-years period (Fujita and Diener 2005; Ehrhardt et al. 2000).

On the other hand, momentary factors such as mood and the priming of particular information can influence LS. Judgments of well-being, as measured by LS, depend not only on what one thinks about, but also on how one feels at the time of judgment. Experimental studies confirm the influence of minor events that might affect our mood, such as spending time in a pleasant rather than an unpleasant room or when one's favorite team wins a game, on reported LS (Schwarz et al. 1987). While various important and stable factors affecting well-being may not be varying quickly, the momentary experienced well-being, which depends in part on them, may vary in the short term due to changes in perception and currently experienced mood. As air quality variation affects individuals' momentary mood (Rotton 1983; Bullinger 1989), it can be one source of instability in reporting LS.

If LS reports can be used as an empirically valid measure of individuals' experienced utility, it is possible to directly find the impact of different variables affecting their welfare measured by this utility concept. The life satisfaction approach (LSA) to the valuation of environmental goods considers LS as a function of personal, socioeconomic and environmental characteristics related to the respondents. Since the LSA focuses on income and the public good to be valued (which is one of the social or environmental variables), all the other macro-level and individual-level determinants of well-being are considered as a vector variable ( $z_{it}$ ) for simplicity. The respective relationship between LS, as a measure of experienced utility, and its determinants can be stated in the following form:

$$\mathrm{LS}_{it} = f(Y_{it}, x_{it}, z_{it})$$

Individuals' well-being or experienced utility in terms of LS at the time of the interview (LS<sub>it</sub>) depends on their income level ( $Y_{it}$ ), the environmental good to be valued ( $x_{it}$ ), and some other variables affecting LS such as individuals' personal and socioeconomic characteristics, as well as wider economic and local conditions ( $z_{it}$ ). In practice, the above function is considered to have an additively separable form (if it entails no interaction term) in which LS is explained by the sum of all covariates;

each is weighted by a coefficient to be estimated. The OLS method then can be used to estimate the coefficients of this linear regression model.

The time index t indicates that the LSA identifies the impact from these factors on satisfaction at the time of the interview. The values of the variables such as age and employment status at the time of the interview can be assigned with no ambiguity. Regarding the variables such as economic or social conditions, most studies investigate the impact from the average levels recently experienced by a person on her current well-being and so use annual or monthly averages accordingly. However, as explained in the previous part, LS is also sensitive to temporal changes and so for volatile local conditions such as air quality one can estimate the impact from daily fluctuations on satisfaction. In the present study, similar to the study of Levinson (2012), we find the impact from daily variations of air pollution on LS while we control for the average pollution by accounting for location fixed effects. Before further explaining the LSA, it is necessary to clarify the time dimension of LS and its determinants in the LS function.

#### 2.1 Temporal dimension of LS and its determinants

SWB measures represent individuals' welfare or experienced utility at the time of the interview. A reported score of LS reflects the experienced utility of a respondent at a given time and so measures a period or flow utility. The fact that SWB measures including LS imply an instantaneous utility at the time of the interview is clearly stated in the literature; see for example Frey and Stutzer (2002), Frey et al. (2010). A number of questionnaires such as the one for the recent cycles of the Canadian Community Health Survey (CCHS) ask "How satisfied are you with your life as a whole, right now?" to emphasize the fact that LS reflects a person's well-being as she experienced it at the interview time.

However, as LS questions usually ask people to evaluate their life as a whole, it is important not to confuse LS with the summation of utilities over a number of periods. To find out how time dimension is incorporated in reporting LS scores, it is essential to understand the cognitive judgment process that underlies the report of LS by individuals. When facing LS questions in surveys, it is often the case that respondents have not previously thought about the questions and judgments are developed at the time the questions are asked. In answering such questions, individuals rarely retrieve all the information that could potentially enter into the judgment. One central principle in reporting SWB scores is that individuals only use the most cognitively accessible information to respond to SWB questions (Schwarz and Strack 1991). In the case of LS, empirical studies show that respondents' judgments depend on information such as their stable personal and socioeconomic attributes, the surrounding environment, and recent transitory life events. People report how favorable they experience their life to be at the time they answer the LS question where this experience is affected by a range of factors. Obviously, many of these covariates are fairly stable for a given individual over time.

Among all the determinants of well-being, the LSA focuses on the impact from income and the environmental good to be valuated—air quality in this paper—while controlling for the rest of the LS covariates. Regarding the channels through which

air pollution can affect LS, both short-term and long-term effects are possible. Air pollution can have long-term consequences on LS mainly through adverse health effects and material damages. To capture such impacts, annual or monthly averages of pollution levels must be included in the regression. Most of the studies on well-being impacts of air pollution have obtained the effect of average pollution (Di Tella and MacCulloch 2008; Luechinger 2009, 2010).

On the other hand, pollution has short-term impacts on LS mainly by affecting individuals' mood, causing acute rather than chronic health problems, and esthetic effects such as reduced visibility. In the current study, we are interested to see the impact from temporal changes in air pollution on LS by including pollution at daily level. We control for geographic fixed effects to capture the impact of variables that are correlated with both LS and air pollution. The size of the regions in our fixed effect analysis is such that it is less likely for the average annual pollution levels to have any significant variation within any region. Thus, the geographic fixed effects control for the average pollution experienced by the respondents.

The relation between income and SWB has been the subject of many empirical studies. In the microeconometric function of LS, income is always controlled for since it has a direct or indirect impact on report of LS scores. The income variable available in most surveys is the annual income. Given that for most people there is no considerable change in monthly income within a year, this variable can be a proper approximation of the recent income level experienced by a person.

#### 2.2 Marginal willingness to pay for environmental goods in the LSA

The LSA provides a straightforward strategy for the valuation of public goods such as environmental goods. By measuring the marginal utility of the environmental good as well as marginal utility of income, one can obtain the trade-off ratio between income and environmental good. More precisely, if individuals' welfare is held constant, a change in the environmental good by one unit is valued by the amount of marginal rate of substitution between income and pollution. In the above function, this marginal rate of substitution or the implicit marginal willingness to pay (MWP) for the environmental good will be:

$$\mathbf{MWP} = -\mathbf{d}Y_{it}/\mathbf{d}x_{it} = \left(\frac{\partial f/\partial Y_{it}}{\partial f/\partial x_{it}}\right)$$

This MWP is calculated using the coefficients of income and air pollution in the estimated regression of LS on its determinants. As reviewed in the introduction, this method has been used in different studies for public goods valuation. Frey et al. (2010) summarize the results of different studies applying this approach to the valuation of air quality.

As LS reflects the steady flow of instantaneous experienced utility from enduring conditions such as income—one rather stable individual characteristic—as well as daily pollution, it is possible to obtain the implicit willingness to pay for air quality improvement from the estimated model in the LSA. It is worth mentioning that, in our regression specification in which LS is a function of pollution and log income,

the MWP is derived as a function of income and pollution coefficients as well as the amount of income. In this model, there is no change in the estimated coefficients if the income variable is chosen at either annual or daily (approximated by 1/365 of annual income) level due to the logarithmic form of the income variable.

However, to calculate the amount of MWP to reduce air pollution by one unit at the day of the interview, we need to use average daily income as it is reasonable that individuals trade-off the daily income to compensate for the pollution on the interview date. If the annual average income is used instead, the obtained MWP shows the willingness of individuals to improve air quality by one unit throughout the year based on the trade-off ratio at the interview date. This annual MWP will simply be 365 times the daily MWP.

## **3** Data and methodology

The three main data sets used in this study are the Canadian Community Health Survey (CCHS), weather data, and air quality data from Environment Canada. The CCHS collects cross-sectional information on healthcare status, health determinants, and many other variables related to health in addition to the usual demographic information from a large sample of Canada's population on an annual basis. Our analysis relies on the six recent cycles of 2005–2011; there was no survey in 2006. The LS question was not asked in the surveys prior to this period. The question relevant to LS in the CCHS is the following: how satisfied are you with your life in general? The respondent is asked to choose one of the five levels (or 11 levels in the last three cycles) of satisfaction ranging from very satisfied to very dissatisfied.

The CCHS sampling strategy is geographically stratified at the level of health regions, which vary in size across Canada. However, they typically consist of multiple Census Subdivisions (CSDs). There are 5253 CSDs across Canada, out of which 40 % have population below 1000. Our sample of respondents, which is restricted based on the proximity to monitoring stations, includes 225 CSDs with an average population of 246 in each. In our models, we use these CSDs to control for geographic fixed effects, and as clusters in the error structure.

Daily and hourly weather data are available online from the Environment Canada data server. Environment Canada collects weather data from about 1200 stations throughout the country. Daily information on temperature and precipitation is available at most of these stations. Air quality data are collected by the National Air Pollution Surveillance Program (NAPS) which monitors the quality of ambient air in different regions of Canada. We use daily average concentration data, matched to the day of interview for each respondent, for a number of pollutants; these data are available from the Environment Canada website's air pollution section. The set of pollutants being monitored differs somewhat from station to station.

The CCHS, air pollution, and weather data sets are combined to obtain the necessary covariates for each respondent. Importantly for the purpose of this study, both the interview date and the postal code of the respondents are available in the non-public version of the CCHS. Having the geographic coordinates as well as the

date of the interview, it is possible to find the weather and air quality information of the nearest station to each respondent on the interview day. In our data set, the weather and pollution information is collected at the nearest station(s) within a maximum distance from each respondent. The maximum distance is 30 km for the weather data and 5 km for the pollution data. Table 1 contains the statistics regarding the air pollutants to which the respondents were exposed as well as the number of days when the pollution level was above the WHO guideline thresholds. We also include the hours or the days with pollution above the thresholds for all the NAPS stations throughout Canada from Wood (2012). Different provincial thresholds used in Wood (2012) are higher than the suggested levels in the WHO guideline (World Health Organization 2006). Table 2 provides the descriptive statistics for the variables used in different estimations in this study.

It should be noted that in recent years the availability of panel data sets that include LS has made it possible for researchers to control for individual heterogeneity. Accounting for individual fixed effects results in more reliable evidence as individual traits are correlated with both LS and the determinants of well-being. For the purpose of the present study, however, the subset of the panel data set available to us [The National Population Health Survey (NPHS)] for which both pollution and weather information can be assigned was small. Another source of heterogeneity related to the impact of air pollution is difference in individuals' sensitivity to air pollution (Luechinger 2009). If similar air pollution level affects individuals differently, in a sorting equilibrium the least sensitive individual will live in the most polluted area and vice versa. This type of heterogeneity has an impact on the estimates of air pollution coefficient as well as the MWP. However, according to Chay and Greenstone (2005) study, which accounts for this type of sorting in a hedonic framework, the impact of this heterogeneity on the estimated WTP at aggregate levels such as counties (or subdivisions considered in our study) is negligible.

In the LSA, the relation between LS and its determinants is estimated by the following equation:

$$LS_{it} = \alpha \log Y_{it} + \beta \operatorname{pol}_{it} + X_{it}\gamma + \lambda_{it} + y_t + m_t + \varepsilon_{it}$$
(1)

In this equation,  $LS_{it}$  is the LS of individual *i* at time *t*. log  $Y_{it}$  is the logarithm of household income at time *t*, which is approximated by  $\frac{1}{365}$  of annual income.  $X_{it}$  is a vector of socioeconomic characteristics of individual *i*. pol<sub>it</sub> is the pollution level at the nearest station to the individual *i* on the day of the interview.  $y_t$  represents a set of dummies for the year and thus accounts for the effect of the year-specific shocks. Similarly,  $m_t$  accounts for monthly seasonal fixed effects. Variable  $\lambda_{it}$  represents a set of dummies to control for the location of the respondents. The model error  $\varepsilon_{it}$  is assumed to include a term clustered at the geographic level of subdivisions, in addition to an idiosyncratic component.

To obtain the marginal rate of substitution between income and pollution, we apply the condition  $dLS_{it} = 0$ . Assuming no change in all the variables other than income and pollution, 1 gives

Air pollutant	Mean	Standard	Max.	CCHS (2005-2011)		Canada <sup>a</sup> (2000–2008)	Canada <sup>b</sup>	0HM
		deviation	(daily)	Exceedance of WHO thresholds	Exceedance of Canada thresholds	Exceedance of Canada thresholds	thresholds	thresholds
CO (ppm)	0.22	0.22	3	0 days	0 days	0 h	12 (1 h)	10 (8 h)
NO2 (ppb)	13.5	8.23	69	476 days	85 days	230 h	106 (1 h)	$50^{\circ}$
PM <sub>2.5</sub> (ppm)	7.4	6.44	175	1973 days	1973 days	3560 h	25 (24 h)	25 (24 h)
SO2 (ppb)	1.69	2.93	127	1615 days	61 days	1169 days	44 (24 h)	8 (24 h)
<sup>a</sup> Data in this (	olumn are f	rom Wood (20	12)					
<sup>b</sup> These are the	limits used	in Wood (2012	2) They are,	respectively, related to Bri	tish Columbia 1-h objective,	1-h WHO guideline, British	Columbia 24-h	objective and

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<sup>c</sup> There is no 24-h threshold in the WHO guideline. The hourly and annual thresholds are 106 and 21 ppb

Variable	Obs.	Mean	Std. Dev.
Satisfaction-Life	322,233	4.28	0.70
Satisfaction-health	322,233	3.71	0.98
Satisfaction-job	70,998	4.16	0.86
Satisfaction-financial situation	70,998	3.70	1.04
Satisfaction-friends	70,998	4.36	0.69
Satisfaction-housing	70,998	4.29	0.81
Household income	322,233	79,504.33	79,658.43
Health Index	107,382	0.89	0.18
Age	322,233	43.55	17.98
Female (dummy)	322,233	0.49	0.50
Male (dummy)	322,233	0.51	0.50
Married (dummy)	322,233	0.49	0.50
Common law (dummy)	322,233	0.11	0.32
Widowed (dummy)	322,233	0.04	0.20
Separated (dummy)	322,233	0.03	0.16
Divorced (dummy)	322,233	0.05	0.22
Single (dummy)	322,233	0.27	0.44
At work last week (dummy)	322,233	0.60	0.49
Absent last week (dummy)	322,233	0.05	0.22
No job last week (dummy)	322,233	0.24	0.43
Unable permanently to work (dummy)	322,233	0.02	0.14
Less than secondary (dummy)	322,233	0.06	0.25
Secondary graduate (dummy)	322,233	0.10	0.30
Some post secondary (dummy)	322,233	0.05	0.22
Post secondary graduate (dummy)	322,233	0.73	0.44
Daily SO <sub>2</sub>	55,324	1.69	3.18
Daily NO <sub>2</sub>	80,893	13.27	8.18
Daily PM <sub>2.5</sub>	88,124	7.35	6.42
Daily CO	52,110	0.22	0.22
Mean Temperature	175,141	7.22	10.74
Temperature difference	175,141	9.79	4.33
Rain	142,295	2.25	5.98
Snow	143,041	0.47	2.12
Cloud cover	167,349	3.44	0.60

Table 2 Summary of variables

$$\frac{\mathrm{d}Y_{it}}{\mathrm{dpol}_{it}} = -\frac{\beta}{\alpha}Y_{it} \tag{2}$$

In other words,  $-\frac{\beta}{\alpha}Y_{ii}$  is the compensating differential (CD) that shows the additional income needed (by individual *i*) to compensate for the negative effects of a

one-unit increase in air pollution on LS. Therefore, the satisfaction level will remain unchanged after a one-unit increase of pollution if the CD is added to the income. This marginal rate of substitution can also be interpreted as the marginal willingness to pay (MWP) of individual *i* for better air quality.

For the purposes of (1), we can calculate the MWP equally well as the change in 1-day income ( $Y_{it}$ ) to compensate (for) a 1-day unit change in pollution level,<sup>4</sup> or as a change to annual income  $365Y_{it}$  to compensate for a uniform unit pollution change throughout the year, or indeed as 365 units of pollution change spread in any fashion throughout the year. However, when we consider non-linear dosage effects of pollution exposure, below, it will make more sense with regard to high pollution levels to interpret the MWP as a 1-day hypothetical payment for a 1-day change in pollution.

# 4 Results

 $SO_2$  as a major air pollutant in industrialized countries has been the subject of many studies on the impacts of air pollution. This gas is emitted in the combustion of sulfur-containing fossil fuels, for example, in electricity generation power plants, petroleum refining, and motor vehicles. The most important negative effects of  $SO_2$  include adverse health effects and formation of acid rain.

The major adverse impacts of  $SO_2$  on health, such as increase of mortality, respiratory symptoms, and aggravation of existing cardiovascular diseases, arise in the relatively high concentration of this pollutant (Katsouyanni et al. 1997; Atkinson et al. 1999). In addition to the health effects, high concentrations of  $SO_2$  reduce visibility and, together with  $NO_x$ , are the major causes of acid rain. Acid rain has adverse impacts on soil, fresh water, and forests and, can contribute to the corrosion of buildings and metals. The World Health Organization's air quality guideline for  $SO_2$  in the latest version issued in 2006 limits the concentration of this pollutant to 20 µg m<sup>-3</sup> (8 ppb) for the 1-day average (World Health Organization 2006).

The proposed guidelines by the WHO and Environment Canada are based on studies focusing on the major health effects of  $SO_2$  that mostly happen at pollution levels above the threshold. However, a number of studies present some evidence for minor health problems caused by low emissions of this pollutant. Lower concentrations of  $SO_2$  are associated with an excess of coughs, respiratory infections, and headaches (Partti-Pellinen et al. 1996; Szyszkowicz 2008).

The average annual level of SO<sub>2</sub> in Canada has been about 2 ppb in recent years, but Canadians might be exposed to higher concentrations of this pollutant. According to Wood (2012), 6–50 % of all the monitoring stations in Canada reported a number of days with a 1-day average higher than 44 ppb (the 24-h

<sup>&</sup>lt;sup>4</sup> On the day of the interview, the respondents' SWB reflects their 1-day income level, which we can take to be proxied by  $\frac{1}{365}$  of their annual income, and the 1-day pollution level which we measure. Because we include geographic dummies, the linear model reflects only the variation (changes) from the mean pollution level.

average in the Alberta Ambient Air Quality Objectives) in the period 2000–2008. The average 1-day level of  $SO_2$  in our data is 1.86 ppb, which is a relatively low concentration for this pollutant. However, individuals experience a range of  $SO_2$  concentrations within each region. On any given day with an  $SO_2$  level a little higher than the regional average, the possible channel for  $SO_2$  having an influence on LS is through minor health problems affecting mood, the opportunity cost of any avoided activities, as well as through esthetic value or beliefs which affect mood. On a day with a higher pollution level than the average, more important acute health problems, the worsening of chronic problems, and reduced visibility could affect individuals' LS.

Table 3 reports the different estimations of Eq. (1). The model estimated in column 1 of Table 3 contains only income and the 1-day level of  $SO_2$  concentration. The variables have the expected sign, but the coefficient of  $SO_2$  is not statistically significant. In Column 2, the long-term monthly average of  $SO_2$  in the nearest pollution station is added. Adding the monthly level of pollution increases the coefficient for the 1-day  $SO_2$  concentration; however, none of the daily and monthly pollution coefficients are statistically significant.

Column 3 omits the annual level of  $SO_2$  and adds fixed effects for the locations of the respondents. The subdivision fixed effect controls for time-invariant heterogeneity among census subdivisions. In Canada, a census subdivision is a municipality or an area that is deemed to be equivalent to a municipality. Controlling for the subdivision fixed effect helps in isolating the effect of the 1-day pollution from that of the locally specific variables correlated with pollution and affecting LS. We also cluster the standard errors at the level of subdivisions. After the inclusion of the subdivision fixed effect, the coefficient of the 1-day pollution increases compared to column 1, but it is not statistically significant.

In column 4, we account for the demographic and the socioeconomic variables that are the most commonly used predictors of LS. These variables consist of age, age squared, sex, marital status, employment status in the week prior to the interview, and the educational level of the respondents. For each of these variables, a series of dummy variables categorizes the respondents into different groups. Confirming the results of other studies, women, married, more educated, and employed individuals are more satisfied with their life. Satisfaction with life decreases by age up to 50 and increases afterwards. The coefficient of the 1-day  $SO_2$  concentration is negative, but not statistically significant.

Finally, in column 5 we control for a number of daily weather variables. These include average temperature, the difference between maximum and minimum temperature, precipitation, and cloud cover on the day of the interview. Daily weather variables are shown to be correlated with LS (Barrington-Leigh 2009; Feddersen et al. 2012) as well as pollution (Levinson 2012). After controlling for the weather conditions on the day of the interview, the coefficient of the 1-day SO<sub>2</sub> is statistically significant and also larger compared to the previous estimations.

The coefficient of air pollution suggests that an increase of 1-day SO<sub>2</sub> level by 10  $\mu$ g m<sup>-3</sup> (equivalent to 3.88 ppb) decreases LS by 0.02, where satisfaction is measured on a scale of 0–5. The log income coefficient suggests that a 10 % increase of household annual income will result in an increase of 0.017 in LS level.

Dependent variable	LS	LS	LS	LS	LS
$SO_2$ 24 h (ppb) $\overline{SO_2}$ by station and	-0.0011 (-0.6)	-0.0024 (-1.18) 0.0042	-0.0025 (-1.352)	-0.0028 (-1.438)	-0.0052* (-1.972)
month (ppb)		(1.048)			
In (household income)	0.203*** (29.10)	0.203*** (29.67)	0.213*** (32.44)	0.173*** (21.89)	0.173*** (22.70)
Female				0.049*** (6.23)	0.055*** (5.45)
Age				-0.027*** (-12.870)	-0.027*** (-9.822)
Age squared				0.00028*** (11.96)	0.00027*** (9.665)
Married				0.152*** (8.802)	0.143*** (6.879)
Common law				0.119*** (6.339)	0.101*** (4.120)
Widowed				0.024 (1.454)	0.035 (1.475)
Separated				-0.062** (-2.112)	-0.095** (-2.315)
Divorced				-0.036 (-1.489)	-0.003 (-0.097)
At work last week				0.100*** (3.809)	0.070** (2.171)
Absent from work last week				0.115*** (3.313)	0.165*** (3.780)
No job last week				0.069*** (2.977)	0.042 (1.392)
Permanently unable to work				-0.361*** (-8.121)	-0.358*** (-6.310)
Secondary graduate				0.060*** (2.954)	0.057* (1.816)
Some post secondary				0.091*** (3.946)	0.092*** (3.605)
Post secondary graduate				0.086*** (3.846)	0.102*** (3.479)
Weather variables					
Mean temperature (°C)					-0.0004 (-0.302)
Temperature difference (°C)					0.0005 (0.212)
Rain (mm)					-0.0019* (-1.680)
Snow (cm)					-0.0035 (-0.905)
Cloud cover					0.0081 (0.444)
Constant	2.014*** (25.21)	2.014*** (26.31)	2.052*** (25.05)	2.733 (27.84)	2.733 (18.75)

Table 3 The effect of pollution on LS

Table 5 continued					
Dependent variable	LS	LS	LS	LS	LS
MWP to reduce SO <sub>2</sub> by $1 \ \mu g \ m^{-3}$	\$159 (265)	\$330 (319)	\$331 (245)	\$457 (319)	\$890 (454)
Month fixed effect	Ν	Ν	Y	Y	Y
Year Fixed effect	Ν	Ν	Y	Y	Y
Subdivision fixed effect	Ν	Ν	Y	Y	Y
Clusters			225	225	124
R-squared	0.051	0.052	0.062	0.092	0.095
Ν	55,324	55,324	55,324	55,324	34,587

#### Table 3 continued

\*\*\* Statistically significant at 1 %. \*\* statistically significant at 5 %. \* statistically significant at 10 % t statistic appears below each coefficient. Standard errors of MWP (in parentheses) are obtained by the delta method. Standard errors are clustered at the Subdivision level

For the calculated MWP to be comparable with the amounts in similar studies, we report the MWP to reduce  $SO_2$  by 1 µg m<sup>-3</sup> throughout the year

The coefficient of air pollution is small compared to those coefficients related to being permanently unable to work (-0.358) or separating from a partner (-0.0954). However, an increase of the 1-day SO<sub>2</sub> concentration by one standard deviation throughout the year has an effect of a roughly similar magnitude to a 10 % decrease in annual income.

To give a more economic sense of the air pollution value to the respondents, the average marginal rate of substitution between pollution and income, or the marginal willingness to pay for air quality improvement, is calculated. The average MWP is obtained by replacing the coefficients of pollution and the log of income as well as the average annual household income in equation 2. The values of MWP along with their standard errors are reported for the different specifications in all the tables. Focusing on the estimation in column 5, the MWP to reduce  $SO_2$  pollution by 1 ppb is \$1995.

To be able to compare the results with those of the previous studies, the MWP for a 1  $\mu$ g m<sup>-3</sup> reduction of SO<sub>2</sub> is calculated by dividing the above MWP by the relevant conversion factor.<sup>5</sup> So, an individual with a household income of \$78k, which is the average income in our data set, is willing to pay \$890 to reduce the SO<sub>2</sub> level by 1  $\mu$ g m<sup>-3</sup> throughout the year. The MWP to decrease SO<sub>2</sub> pollution by one standard deviation is \$19 per day. The MWP for all the specifications are declared in the last row of each table.

The ratio of the MWP to reduce  $SO_2$  by 1 µg m<sup>-3</sup> throughout the year to total household income in our data set is about 1.1 %. Frey et al. (2010) summarize the results of the studies that use the LSA to evaluate the MWP to reduce air pollution. There are two other studies with the same approach to investigating the impact of  $SO_2$  on LS. The MWP obtained in these studies is about 1.1 % of household income in Luechinger (2010) and 0.9 % of household income in Luechinger (2009) in his most comprehensive models.

<sup>&</sup>lt;sup>5</sup> For SO<sub>2</sub>, 1 ppb is equivalent to 2.6  $\mu$ g m<sup>-3</sup>

Dependent variable	LS	LS	LS
SO <sub>2</sub> 24 h (ppb)	-0.0049* (-1.977)		-0.0081* (-1.850)
ln(SO <sub>2</sub> )		-0.0158 (-1.370)	
ln (household income)		0.173*** (22.73)	0.289*** (20.81)
Income	4.53e-7 (1.565)		
Weather variables			
Mean temperature (°C)	-0.0005 (-0.386)	0.0004 (0.310)	-0.0003 (-0.144)
Temperature difference (°C)	0.0008 (0.320)	0.0007 (0.280)	-0.0002 (-0.0415)
Rain (mm)	-0.0019 (-1.571)	-0.0020* (-1.750)	-0.0030* (-1.750)
Snow (cm)	-0.0037 (-0.996)	-0.0035 (-0.955)	-0.0071 (-1.088)
Cloud cover	0.094 (0.529)	0.00825 (0.450)	0.0102 (0.340)
Constant	4.513*** (47.12)	2.737*** (15.13)	2.834*** (11.28)
MWP to reduce SO <sub>2</sub> by 1 $\mu$ g m <sup>-3</sup>	\$4137 (3371)	\$1464 (1070)	\$841 (457)
Socioeconomic covariates	Y	Y	Y
Month fixed effect	Y	Y	Y
Year Fixed effect	Y	Y	Y
Subdivision fixed effect	Y	Y	Y
Clusters	124	124	124
R-squared	0.074	0.094	
Ν	34,587	34,587	34,587

#### Table 4 Alternative models

See the footnotes to Table 3

To check for the robustness of the results in Table 3, three alternative specifications are considered. The results are reported in Table 4. Column 1 in Table 4 uses income instead of the log of income. The second column is related to the regression on the log of  $SO_2$  and the log of income.

Column 3 presents estimates of an ordered probit model. Since the LS scores are declared on an ordinal scale, ordered discrete choice models such as ordered probit have been used by researchers in LS studies. However, most of the studies find little difference between the results of the two methods (Ferrer-i Carbonell and Frijters 2004). A number of studies on the relation of pollution and LS use both ordered probit and OLS, but only report the OLS coefficients because of the similarity of results from the two approaches (Ferreira and Moro 2010; Luechinger 2010). In the study by Levinson (2012), which includes estimates of both models, the difference between the MWP obtained by OLS and ordered probit is less than 1 %.

All the specifications control for month, year, and subdivision fixed effects. They also account for all the demographic and socioeconomic variables considered in column 5 of Table 3. The estimated coefficients of income and pollution indicate that the variation of LS with income and  $SO_2$  concentration is robust to different specifications.

The MWP in the first two columns are calculated differently from equation 2. For column 1 and 2, the (average) MWP to reduce pollution by 1 µg m<sup>-3</sup> is equal to  $\frac{\alpha}{\beta}$ 

and  $\frac{\alpha}{\beta} \frac{\overline{Y}}{SO_2}$ , respectively, where  $\overline{Y}$  is the respondents' average income. The MWP in column 1 is clearly higher than what has been obtained so far. However, the assumption of LS changing linearly with income leads to an income coefficient that is not statistically significant, and so the calculated MWP is not reliable.

Table 5 estimates the same specification as the one in column 5 of Table 3 for different air pollutants. The air pollutants in columns 1, 2, and 3 are carbon monoxide (CO), nitrogen dioxide (NO<sub>2</sub>), and fine particulate matter ( $PM_{2.5}$ ), respectively. The coefficients of the pollutants in columns 1 to 3 are not significant. Having no relation between pollution and LS is not a surprise for CO and NO<sub>2</sub>. The levels of these pollutants in Canada are far below the acceptable level in the WHO guideline (World Health Organization 2006). During the period 2000–2008, all the air quality stations in Canada recorded 0 h with CO concentration more than 12 ppm, which is the 1-h allowed emission level for CO in Canada (Wood 2012). The maximum 24-h concentration of CO in our data set is equal to 3 ppm.

For NO<sub>2</sub>, in the period 2000–2009, the total number of hours with pollution exceeding the maximum acceptable rate of 106 ppb per day is about 90 h as indicated in Table 1. However, in our data set no respondent experienced a 24-h pollution level of more than 69 ppb, and only 50 individuals had a 24-h pollution of above 50 ppb. The threshold of 50 ppb is between the annual and 1-h allowed level in the WHO guideline, and is also close to the 24-h allowed level for NO<sub>2</sub> recommended by the United States Environmental Protection Agency.

For particulate matter ( $PM_{2.5}$ ), referring to Table 1, NAPS sites recorded 1963 h of pollution exceeding the threshold of 25 µg m<sup>-3</sup> in the period 2000–2009. In our data set, about 2.5 % of the respondents were exposed to above-threshold levels of  $PM_{2.5}$ . However, as can be seen in column 3 of Table 5, daily variations of this pollutant have no statistically significant effect on LS. One possible reason for  $PM_{2.5}$  not having any impact is the relatively stable level of this pollutant in each subdivision. As a result, the effect of such stationary pollution will be mostly captured by geographic fixed effects rather than the coefficient of  $PM_{2.5}$  which shows the effect of transient levels of pollution. In fact, a comparison between the variance of  $PM_{2.5}$  and  $SO_2$  in different locations reveals that about 87 % of the respondents live in subdivisions with a higher coefficient of variation (standard deviation over mean) for SO<sub>2</sub> compared to  $PM_{2.5}$ .

Columns 4 to 6 of Table 5 are related to the specifications that contain the alternative pollutants and  $SO_2$ . The coefficients of income have approximately the same value as in the first two columns. The coefficient of the alternative pollutant is again not statistically significant.

As mentioned earlier, the major health effects of  $SO_2$  are caused by exposure to high concentrations of this pollutant. So, there is a possibility that higher pollution levels affect LS more than proportionally. On the other hand, the ratio of MWP to average income is similar to that from studies in locales with different average  $SO_2$  levels, suggesting a rather constant marginal effect of pollution on LS. To check for a non-linear effect of  $SO_2$  on LS, we use three different specifications. Column 1 of Table 6 contains a quadratic in  $SO_2$  levels. The coefficient of  $SO_2$  squared does not have the expected sign and is not statistically significant. Another form of non-linearity that can

Table 5 The effect of other pollu	tants on LS					
Dependent variable	LS	LS	LS	LS	LS	LS
CO 24 h (ppm) NO <sub>2</sub> 24 h (ppb)	0.0291 (1.167)	7.4e-5 (0.057)		0.0192 (0.734)	-8.2e-5 (-0.066)	
PM <sub>2.5</sub> 24 h (ppm)			-0.0002 ( $-0.220$ )			-0.0007 ( $-0.477$ )
SO <sub>2</sub> 24 h (ppb)				-0.0053 (-1.249)	-0.0068* (-1.848)	-0.0050 (-1.386)
ln (household income) Weather variables	0.158*** (16.92)	0.164*** (21.31)	$0.160^{***} (18.69)$	0.169*** (18.30)	0.171*** (20.57)	0.170*** (20.77)
Mean temperature (°C)	0.0016 (1.288)	0.0003 (0.222)	0.0009 (0.73)	-0.0006 (-0.381)	-0.0002 (-0.115)	-0.00006 (-0.05)
Temperature difference (°C)	-0.003(-0.144)	-0.0007 (-0.442)	-0.0006 (-0.45)	0.0017 (0.545)	0.0008 (0.322)	0.0112 (0.43)
Rain (mm)	$-0.0033^{***}$ (-3.008)	-0.0029** (-2.342)	-0.0029 (-2.15)	-0.0032* (-2.527)*	-0.0022* (-1.81)	-0.0022 (-1.63)
Snow (cm)	-0.0028 (-0.867)	-0.0028 (-1.014)	-0.0019 (-0.72)	-0.0069 $(-1.344)$	-0.0034 (-0.814)	-0.0038(-0.93)
Cloud cover	0.013 (0.795)	0.016 (1.354)	0.0145 (1.22)	0.0079 (0.36)	0.0078 (0.405)	0.0110 (0.56)
Constant	$2.882^{***}$ (19.16)	2.758*** (19.34)	2.890*** (19.22)	2.788*** (15.89)	2.732*** (18.53)	2.830*** (17.62)
MWP to reduce SO_2 by 1 $\mu g \ m^{-3}$				\$947 (760)	\$1168 (635)	\$870 (627)
Socioeconomic covariates	Y	Y	Y	Υ	Y	Y
Month fixed effect	Y	Y	Y	Υ	Y	Y
Year Fixed effect	Y	Y	Y	Υ	Y	Υ
Subdivision fixed effect	Y	Y	Y	Y	Y	Y
Clusters	115	171	175	79	100	103
R-squared	0.091	0.086	0.0868	0.098	0.095	0.0932
Ν	35,080	50,023	50,997	24,827	30,581	30,249
See the footnotes to Table 3						

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be considered is the exponential effect of pollution on LS. To test for this non-linear effect, we consider the regression of the log of LS as the dependent variable on pollution and the other covariates. With a significant coefficient of  $SO_2$  and a relatively higher R-squared, it seems that this model captures the relation between pollution and LS. However, the dollar value of the MWP in this model is not significantly different from that of the baseline specification.

Column 3 of Table 6 is associated with a piecewise linear regression model with a breakpoint at the SO<sub>2</sub> level equal to 57 ppb. This is the maximum desirable level for the average 24-h concentration of SO<sub>2</sub> in Canada. For a pollution level less than the threshold of 57 ppb, SO<sub>2</sub>-l represents the pollution level, and SO<sub>2</sub>-h is equal to 0. For a pollution level greater than the threshold, SO<sub>2</sub>-l is equal to the threshold (57 ppb), and SO<sub>2</sub>-h is the extra pollution over the threshold. As can be seen in column 3, the coefficient of SO<sub>2</sub>-h is not greater than that of SO<sub>2</sub>-l and is not statistically significant. Consequently, there is no evidence that the pollution effect follows this form of non-linearity. The MWP values are close to what were obtained in Table 3.

*			
Dependent variable	LS	ln (LS)	LS
SO <sub>2</sub> 24 h (ppb)	-0.0069* (-1.815)	-0.0015** (-2.055)	
SO <sub>2</sub> squared	7.1 <i>e</i> -5 (1.03)		
SO <sub>2</sub> -1			-0.0053* (-1.968)
SO <sub>2</sub> -h			-0.0015 (-0.303)
In (household income)	0.173*** (21.86)	0.049*** (21.06)	0.173*** (21.84)
Weather variables			
Mean temperature (°C)	-0.0003 (-0.271)	-0.0002 (-0.513)	-0.0004 (-0.281)
Temperature difference (°C)	0.0005 (0.221)	0.0003 (0.413)	0.0004 (0.181)
Rain (mm)	-0.0020* (-1.748)	-0.0005 (-1.514)	-0.0020* (-1.728)
Snow (cm)	-0.0036 (-0.917)	-0.0008 (-0.735)	-0.0036 (-0.919)
Cloud cover	0.0090 (0.486)	0.0027 (0.510)	0.0089 (0.484)
Constant	2.527*** (17.12)	0.995*** (23.03)	2.527*** (17.09)
MWP to reduce SO <sub>2</sub> by 1 $\mu$ g m <sup>-3</sup>	\$1146 (659) <sup>a</sup>	\$905 (443)	\$914 (466)
			\$250 (827)
Socioeconomic covariates	Y	Y	Y
Month fixed effect	Y	Y	Y
Year Fixed effect	Y	Y	Y
Subdivision fixed effect	Y	Y	Y
Clusters	124	124	124
R-squared	0.088	0.14 <sup>b</sup>	0.088
Ν	34,587	34,587	34,587

Table 6 Testing for non-linear effect of pollution on LS

See the footnotes to Table 3

<sup>a</sup> In this model, the average MWP to reduce SO<sub>2</sub> by 1 µg m<sup>-3</sup> is  $\frac{\beta + 2\gamma \overline{SO_2}}{\alpha} \overline{Y}$ , where  $\gamma$  is the coefficient of the squared term and  $\overline{SO_2}$  is the average SO<sub>2</sub> in the sample

<sup>b</sup> To be comparable to the other specifications, the R-squared in this model is calculated using the predicted values for SWB rather than Ln(SWB)

Dependent variable	LS HUI ≥0.5	LS HUI <0.5
SO <sub>2</sub> 24 h (ppb)	-0.0042* (-1.815)	-0.023* (-2.055)
ln (household income)	0.165*** (22.31)	0.141 (1.591)
Weather variable		
Mean temperature (°C)	-1.5 <i>e</i> -5 (-0.0093)	-0.010 (-1.224)
Temperature difference (°C)	0.0012 (0.522)	-0.0176 (-1.217)
Rain (mm)	-0.0015 (-1.435)	-0.019** (-2.288)
Snow (cm)	-0.0027 (-0.741)	-0.0022 (-0.074)
Cloud cover	0.0128 (0.732)	-0.0965 (-1.090)
Constant	2.730*** (19.55)	3.266*** (3.34)
MWP to reduce SO <sub>2</sub> by 1 $\mu$ g m <sup>-3</sup>	\$753 (451)	\$2658 (2340)
Socioeconomic covariates	Y	Y
Month fixed effect	Y	Y
Year Fixed effect	Y	Y
Subdivision fixed effect	Y	Y
Clusters	123	55
R-squared	0.087	0.276
Ν	33,699	888

Table 7 The effect of pollution on individuals with different health status

See the footnotes to Table 3

We next test whether the effect of air pollution on well-being differs for respondents with different health status. To test for this, the respondents are divided into two groups depending on their Health Utilities Index (HUI). This measure of health, available in the CCHS data set, provides a description of an individual' s overall functional health. HUI is based on eight different attributes: vision, hearing, speech, ambulation (ability to get around), dexterity (use of hands and fingers), emotion (feelings), cognition (memory and thinking), and pain. The range of this index is from -0.36 for the worst health status to 1 for perfect health status. Table 7 shows the results of the baseline specification for individuals with different health (HUI  $\ge 0.5$ ), and column 2 is for the respondents with good to perfect health status (HUI <0.5). As can be clearly seen, air pollution is more critical for the individuals who are not in good health. The coefficient of SO<sub>2</sub> is about five times higher for this group of respondents. The MWP for air quality improvement is about 3.5 times higher for those with a poor health condition.

In the final part, we are interested to see whether air pollution also influences domain-specific satisfactions, such as satisfaction with health, job, and leisure activities. Schwarz and Strack (1991) discuss the issue of evaluating general LS versus domain-specific satisfaction. They declare that evaluating a person's satisfaction with life is usually a complex task since it involves gathering evidence for the assessment of whichever aspects of life, such as financial situation, family,

and health, are salient to an overall evaluation, and then aggregating the evidence on those domains into a global evaluation using appropriate weights. This hypothetical procedure is a demanding and complex task, and available evidence is likely to include recent mood at the time of the interview. Such transitory experiences are a correct and valuable form of evidence, but may introduce a bias towards transitory influences including 1-day conditions such as weather and pollution. In contrast, the evaluation of one's satisfaction in a specific area such as health or leisure activities may be cognitively less demanding and, as a result, rely on more sustained or objective evidence, albeit interpreted with subjective criteria.

Feddersen et al. (2012) find no effect from daily weather variation on domainspecific satisfaction, whereas there exists a significant effect on general LS. Table 8 contains our estimations of the baseline model (column 5 of Table 3), with various domain-specific satisfactions as the dependent variable. In the CCHS, the respondents are asked about their level of satisfaction with health, job, leisure activities, financial situation, friends, and housing. The possible answer to any of these questions is one of five levels of satisfaction ranging from very dissatisfied to very satisfied. As can be seen in Table 8, there is no statistically significant effect of SO<sub>2</sub> concentration on any of these satisfaction measures.

On the other hand, our estimated standard errors cannot reject effects about as large as we find for life satisfaction. One might not expect an effect of pollution on satisfaction with finances, in which case this estimate may serve as a placebo test of our method. Conversely, the effect of pollution may be expected to impact on health, leisure, or other domains. Our results can only reject the hypothesis of a much stronger effect on any particular domain than we find for life satisfaction.

#### 5 Reduction of SO<sub>2</sub> pollution in Canada

Canada has decreased per capita  $SO_2$  emissions by 34 % from 1990 to 2009. This has resulted in a not great improvement in air quality considering the 20 % population increase in the same period. Emission reduction in Canada is lower compared to countries such as Germany and the UK, which had 92 and 90 % reduction per capita, respectively, from 1990 to 2009 (Vestreng et al. 2007). Canada also ranks second among the major OECD countries in per capita SO<sub>2</sub> emission. The largest sources of SO<sub>2</sub> emissions such as electricity generators, petroleum refineries, smelting, and other industrial sources are the subject of policies and legislation in different countries. For example, Germany obtained its improvement through replacing old combustion facilities, desulfurization of flue gases in large combustion plants, and switching from solid to gaseous and liquid fuels (Vestreng et al. 2007).

 $SO_2$  emissions in Canada have been subject to international protocols or national and provincial agreements since 1985. According to the Canadian Council of Ministers of the Environment report on acid rain (CCME 2011, pg. 21–33), most provinces met the provincial caps of 2010 by 2008. However, Canada's threshold for 1-day  $SO_2$  concentration is substantially higher than the WHO guideline level (see the last two columns of Table 1). In fact, the difference between Canadian and WHO thresholds is the largest for  $SO_2$  among all the major pollutants. Using the

Table 8 The effect of pollutic	on domain-specific	satisfaction				
Dependent variable	Satisfaction health	Satisfaction job	Satisfaction leisure	Satisfaction financial sit.	Satisfaction friends	Satisfaction housing
SO <sub>2</sub> 24 h (ppb)	-0.0013 (-0.380)	0.0044 (1.411)	-0.0022 (-0.484)	0.0028 (0.760)	-0.0006 (-0.181)	-0.0034 (-0.938)
In (household income)	$0.177^{***}$ (12.18)	$0.187^{***}$ (7.808)	0.168*** (9.776)	0.421*** (22.62)	0.111*** (7.388)	$0.204^{***}$ (11.06)
Weather variables						
Mean temperature (°C)	-0.00124(-0.999)	0.0032 (1.246)	0.0059 (1.601)	0.0008 (0.182)	-0.0003(-0.154)	-0.0057 (-1.584)
Temperature difference (°C)	-0.0003 (-0.112)	0.0026 (0.536)	0.0091** (2.420)	0.0034 (0.465)	-0.0061 (-1.210)	$-0.0070^{*}(-1.960)$
Rain (mm)	-0.0011 (-0.803)	-0.0002 (-0.048)	0.001 (0.339)	-0.0047 $(-1.199)$	-0.0033(-1.432)	-0.0027 $(-1.214)$
Snow (cm)	-0.0087** (-2.30)	$-0.0021 \ (-0.588)$	-0.0025 (-0.538)	-0.0062 (-1.144)	$-0.0064^{*}(-1.795)$	$-0.016^{***}$ (-3.344)
Cloud cover	0.018 (0.907)	0.0099 (0.282)	0.068* (1.936)	0.029 (0.670)	3.64e - 5 (0.0015)	-0.022 (-0.639)
Constant	$1.733^{***}$ (8.73)	$1.956^{***}$ (6.62)	$3.118^{***}$ (9.40)	0.552 (1.58)	$3.460^{***}$ (14.71)	$3.02^{***}$ (10.55)
Socioeconomic covariates	Y	Υ	Y	Υ	Υ	Y
Month fixed effect	Y	Υ	Y	Υ	Y	Y
Year Fixed effect	Υ	Υ	Y	Υ	Υ	Y
Subdivision fixed effect	Y	Υ	Y	Υ	Υ	Y
Clusters	124	70	70	70	70	70
R-squared	0.146	0.081	0.077	0.173	0.065	0.097
Ν	34,587	8450	8450	8450	8450	8450
See the footnotes to Table 3						

Station	No. of days with average $SO_2 > 8$ ppb	Average SO <sub>2</sub> concentration in polluted days (ppb)
Trail	1147	18
Temiscaming	748	34
Saguenay	578	24
Sarnia	562	21
Flin Flon	496	33
Prince George	475	16
Chetwynd	456	15
Port aux Choix	422	28
Hamilton	373	14
Prince George	367	14
Port Alice	342	17
Montreal	338	15
Windsor	321	12
St Joseph de Sorrel	310	34
Redwater	300	22
Saint John	287	17
Sorel-Tracy	248	19
Kitimat	246	14
Port Alice	238	25
Halifax	235	17
Shawinigan	201	20
Robson	182	15
Charlottetown	173	12
Rouyn Noranda	157	14

Table 9 List of the stations recorded more than 150 days of daily  $SO_2$  concentration above the WHO threshold (8 ppb) in 2005–2011

MWP for pollution reduction obtained above, it is possible to estimate the imposed costs to the population from Canada's higher threshold setting. We calculate the imposed costs to the individuals who were exposed to levels above the WHO threshold pollution for a relatively large number of days. We consider the stations that had more than 150 days with 1-day average  $SO_2$  above the WHO threshold (8 ppb) in the period of 2005–2011.

From the total number of 290 monitoring stations, 25 stations had more than 150 days with an SO<sub>2</sub> concentration above the WHO threshold. Table 9 lists these stations along with the average pollution in polluted days. For these monitoring stations, we consider the population of the census subdivision in which any station is situated as the affected population.<sup>6</sup> For these individuals, the imposed costs from

<sup>&</sup>lt;sup>6</sup> Most of the highly polluted subdivisions are small with individuals living within 5 km of the monitoring station. In a few larger subdivisions, we consider only the individuals in an area of 25 km<sup>2</sup> as the affected population (It is assumed that population is uniformly distributed over these subdivisions).

 $SO_2$  pollution are approximated by the willingness to pay to reduce the pollution down to the WHO threshold, which is approximately \$720 million per year.

As mentioned earlier, electricity generators are one of the major emitters of  $SO_2$ . In Canada, about 20 % of total produced electricity is generated in thermal plants. Coal-burning power plants produce approximately 64 % of total electricity from these thermal plants. Due to negative environmental impacts of coal-fired generation, Canada has set a stringent performance standard for new coal units. Additionally, faced with an aging coal-fired electricity generating fleet, it is expected that a number of old coal units will be shut down gradually. Although according to Canadian regulations, the first units are going to be closed by 2020, a number of units in Ontario and Saskatchewan will be closed prior to this date due to provincial acts.

The Ontario Green Energy and Green Economy Act (GEA) was passed in May 2009 to address environmental concerns. To comply with this act, Ontario has gradually replaced coal power generation with a mix of emission-free energy sources like nuclear and renewables, along with lower emission sources such as natural gas. While, in 2003, coal accounted for 25 % of electricity generation, coal-fired generation made up less than 3 % of Ontario's total electricity generation in 2011. Ontario closed the last coal units in the province at the end of 2013. These last units belong to Nanticoke power generation plant located in Haldimand County in southern Ontario, which used to be one of Canada's largest greenhouse gas emitters and the second highest emitter of sulfur dioxide.

One of the benefits of closing Nanticoke power plant is reducing the concentration of different pollutants such as  $CO_2$ ,  $SO_2$ , and mercury. An accurate cost-benefit analysis in this case needs an estimation of the impacts on electricity price as well as job losses from the plant shutting down. To estimate the effect of change in  $SO_2$  concentration, the difference between average daily pollution before and after closure should be considered. The nearest monitoring station to Nanticoke is 22 km away. So, it is not possible to obtain the daily  $SO_2$  level in the areas very close to the plant that are mostly affected by pollution. However, using the MWP for  $SO_2$  reduction derived from our regression analysis, the marginal benefit only from the decrease in  $SO_2$  concentration by 1 µg m<sup>-3</sup> in Haldimand County is about \$40 million per year.

# 6 Conclusion

In the last decades, environmental policies and regulations in developed countries have led to a great improvement in air quality. What justifies the implementation of these policies and regulations, which have been costly mostly for the first generation affected by new regulations, is the ultimate effect on welfare. A number of studies try to estimate this impact on individuals' welfare from an economic point of view. Various recent approaches use non-market methods of evaluation, and among these, there is a growing interest in the life satisfaction approach (LSA) as a way to evaluate impacts in all-encompassing terms. This is due to the recent progress in subjective well-being (SWB) research and access to surveys of self-reported life satisfaction (LS) as an empirical approximation of individuals' welfare.

In this study, we quantify the extent to which the day-to-day variation of air pollution is reflected in individuals' life satisfaction. Our analysis supports the finding of previous literature that life satisfaction contains useful information about individuals' preferences. More precisely, we find that air pollution measured by the 24-h concentration of  $SO_2$  has an effect on self-reported life satisfaction. However, when there is no control for individuals' socioeconomic attributes or weather, it is not possible to reject that daily variation of pollution is not noticed by individuals. After controlling for socioeconomic characteristics and weather, the impact of daily pollution is robust to a number of specifications and is also identified in two groups of respondents with different health status. As expected, the adverse effect of pollution on well-being is considerably higher for individuals having a poor health condition.

Using the life satisfaction approach also gives the opportunity to monetize the value of environmental conditions. The estimated coefficients for air pollution and income can be used to obtain the implicit marginal willingness to pay for air quality changes. In our analysis, the proportion of average annual income that compensates for the negative effects of a marginal increase in pollution is substantial. According to our baseline specifications, implicit willingness to pay to decrease SO<sub>2</sub> concentration by 1  $\mu$ g m<sup>-3</sup> throughout the year is about 1.1 % of Canadian's average annual household income. The compensating differential for an increase in SO<sub>2</sub> level by one-half standard deviation is about 4.4 % of the average household income.

This value may sound, at first, enormous given that it relates to a single amenity on a short timescale. A large compensating differential does not, however, imply a large behavioral willingness to pay. Rather than measuring behavioral preferences, the large compensating differential suggests that people would experience higher well-being if pollution was lower. The magnitude of this equivalence reflects the relatively small coefficient we estimate on log of income, which suggests that a factor three rise in income accounts for only 0.2 increase in life satisfaction on a five-point scale. This estimate is entirely consistent with an extensive body of the literature which also finds large income-equivalent effects of other non-financial aspects of life satisfaction (MacKerron 2011; Dolan et al. 2008; Helliwell and Wang 2013). However, even if the subjective measure of life satisfaction is taken as an appropriate, or the ultimate, measure of experienced well-being, one may further probe the specific channels by which pollution makes lives worse, overall. On this, our study sheds little light, except for our evidence on the extra susceptibility of those with weaker health.

In the period 1990–2009, Canada decreased per capita  $SO_2$  emission by 34 %. This is not a great improvement considering a 20 % population increase and an above 90 % emission reduction in countries such as Germany and the UK in the same period.  $SO_2$  emissions in Canada have been subject to regulation enforcing international protocols or national and provincial agreements since 1985. While most provinces met the provincial caps of 2010 by 2008, our analysis still shows a significant adverse effect of  $SO_2$  on Canadians' well-being, which imposes a great

cost specifically on the population in the polluted areas. This implies a possible need for stricter regulations that speed up the compliance of provinces with lower caps for emission. The results of studies such as the present one can help policy makers in developing better cost-benefit analysis of environmental regulations. Achievements like Ontario's closure of the last coal-fired power plant by the end of 2013 could be justified despite the increase in the electricity price and job losses.

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